

*For Immediate Release*

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## **National Lumber & Building Material Dealers Association Selects SmithBucklin for Full-Service Management**

**WASHINGTON, D.C. – Oct. 15, 2007** – SmithBucklin has been selected by the National Lumber & Building Material Dealers Association (NLBMDA) as its full-service management company. NLBMDA was created to address the social, economic and political needs of the lumber and building material industry. The association remains in Washington, D.C., and will relocate to SmithBucklin's offices there.

Founded in 1916 by a group of retail lumbermen, NLBMDA represents more than 8,000 of America's lumber and building material dealers and the largest regional chains across the United States. Collectively, these dealers employ more than 400,000 professionals who sell the majority of building products used in nearly two million housing projects year-round.

Specifically, SmithBucklin will help NLBMDA manage its Legislative Conference March 31 to April 2, 2008, in Washington, D.C., and its annual Industry Summit in October 2008 in Tucson, Ariz.

“We believe SmithBucklin's unparalleled depth of resources, exceptional staff and experience in our industry will help us grow as an association and continue as the leading voice in the building material field,” NLBMDA Chair Harold Baalman said. “As always, our goal is to provide the services our members need to thrive in the ever-fluctuating housing industry.”

Russell Snyder, SmithBucklin senior vice president of client management for SmithBucklin's Washington, D.C.-based client organizations, said, “We look forward to working with NLBMDA on a number of initiatives to help the association and its members prosper. SmithBucklin's extensive knowledge and experience in this industry area will allow us to help meet the needs of NLBMDA.”

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**About SmithBucklin**

SmithBucklin is the world's largest association management and professional services company providing flexible, tailored full-service management and function/project-specific services to more than 235 trade associations, professional societies, technology user groups, government institutes/agencies and corporations. SmithBucklin's mission is to drive growth and build sustained competitiveness for client organizations. Founded in 1949, the company employs 750 professionals specializing in all phases of association activity including executive management, member and chapter administration, convention and trade show management, marketing and branding, Web services, education and programs, government relations and financial management. SmithBucklin manages more than \$250 million in annual client budgets from offices in Chicago, Washington, DC, St. Louis and Durham, NC. SmithBucklin is 100% employee owned. For more information, please visit [www.smithbucklin.com](http://www.smithbucklin.com) or call 1.800.539.9740.